

**BAKER COUNTY PUBLIC SCHOOLS**  
**392 South Boulevard East, Macclenny, Florida 32063**  
Wayne Howell  
District Network Specialist  
“Where Children Are First!”

**Phone: (904) 259-6251**

**Fax: (904) 259-2825**

**Baker County School District (BCSD)**

**Request for Proposal**

**Baker County School District E-Rate Cat 2 Internal Connections 2019-20.01**

1. The Baker County School District (BCSD) invites vendors to submit proposals in accordance with the terms and conditions of this RFP. This RFP provides the requirements and evaluative criteria for priority 2(internal connections) and requests a detailed response from all prospective vendors, including pricing and service descriptions, in a specified format. Vendors submitting proposals for these services & equipment do so with the understanding that E-rate funding must be available and approved in full for the District’s FY 2019-20 funding request. The intent of this RFP is to solicit proposals for services and equipment that are eligible for e-rate discounts as specified and as needed district-wide
2. Proposed Schedule
  - December 20<sup>th</sup> 2018 - RFP Released to Vendors.
  - January, 21, 2019 - Last day for submission of questions to Wayne Howell at rfp@bakerc12.org
  - January, 25, 2019, 10:00 AM - Deadline for delivery of proposals (1 original and 4 copies) to the Baker County District Office, 392 South Blvd. East, Macclenny, FL 32063 Attention: Tonya Tarte.
  - January, 29, 2019 - Evaluation Completion Date
  - February 19, 2019 Bid to be scheduled for School Board approval, award on, February 20, 2019.

All questions concerning specific terms and conditions should be directed by email to Tonya Tarte, Purchasing Director, tonya.tarte@bakerc12.org. Verbal contact with School Board employees is not permitted.

The outside of the envelope **must clearly state** proposal description:

**Baker County School District E-Rate Cat 2 Internal Connections 2019-20.01**

- Emailed and faxed proposals will not be considered a legal proposal; Proposals must be legibly printed or typewritten on company letterhead.
- The School District of Baker County reserves the right to accept or reject any or all bids, in whole or in part, and to waive any irregularities.

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**Company**

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**Address**

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**Authorized Signature**

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**City/State/Zip**

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**Name (typed or printed)**

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**Telephone Number**

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**Fax Number**

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**E-Mail Address**

Each proposal must be signed by an authorized company representative and returned to the above address to be considered a valid proposal.

**QUESTIONS**

All questions pertaining to this RFP must be submitted in writing by email to [RFP@bakerk12.org](mailto:RFP@bakerk12.org). Submitted questions must be received not later than Jan. 21<sup>st</sup>, 2019 and will be forwarded to all vendors along with the accompanying answer. Again, please do not call with questions.

**Vendor E-Rate Compliance**

Vendors submitting proposals under this RFP must provide a written statement that they agree to meet the following conditions relating to the E-rate program:

**Service Provider Identification Number (SPIN) and FCC Registration Number (FCCRN)**

The vendor shall provide a valid E-rate SPIN number (Service Provider Identification Number), in the Proposal submitted in response to this bid opportunity. The SPIN must be recognized by the SLD and FCC as an eligible telecommunications provider and therefore qualified to receive discounts under the Telecommunications Services bucket of the program. The Vendor also shall provide the company's FCC Registration Number.

**Service Provider Annual Certification Form**

The Vendor agrees to timely submit to the SLD a completed Form 473, Service Provider Annual Certification (SPAC) form, which provides updated contact information to the SLD for the Vendor. The Vendor must also agree to provide a copy of the completed Form 473 to the Owner. This form is available on the SLD's website at <http://www.universalservice.org/sl/> in the Forms section.

**The District's Reimbursements**

The Vendor agrees to provide reimbursements to the District for discounts on eligible services received on or after the effective date of discounts and already paid for by the District.

**Cooperation with District’s Preparation of E-rate Applications**

The Vendor must agree to provide information on a timely basis that the District requests in order for the District to timely apply for E-rate applications.

**Guarantee to Meet Service Start Date**

The Vendor must be prepared to provide service starting July 1, 2015. If Vendor does not meet this service start date, the Vendor must guarantee to cover the loss of E-rate filing for the total discount that would have otherwise been received from the current provider during the interim period until Vendor is able to provide service.

**Weighted Factors**

The Contract will be awarded based on best-value to the Baker County School District, as well as evaluation criteria set forth in this document. Weighted factors contributing to the award are included in the following breakdown:

<b>Factor</b>	<b>Weight*</b>	<b>Raw Score**</b>	<b>Weighted Score***</b>
Pricing	30%		
BCSD Vendor Familiarity	20%		
Local(in-state or in-county)Vendor	20%		
Meets Environmental Objectives	15%		
References	15%		

100%

NOTES:

\*Percentage weights must add up to 100%. Price will receive the heaviest weight, according to E-Rate rules

\*\*Each vendor will be evaluated on a raw score from 1 to 5 on each line item of the selection criteria 1- lowest, 5=highest

\*\*\*Weighted score equals weight x raw score

**Proposal Requirements:**

**A: Firewall:**

The Baker Count School District is seeking to acquire and implement a Next Generation firewall solution which provides a secure and scalable environment to support the many services provided by our school district.

**B: Wireless Access Points**

Upgrading existing Ruckus ZF7372 Access Points to Wave 2 (or equivalent) on our existing Ruckus Virtual Smart Zone Wireless Controller. See Breakdown on page 4.

**Breakdown by school follows:**

	ZF7372 APs
BCHS	22
BCMS	20
KIS	14
WES	15
MES	8
PKK	6
Total	86

**1. Technical Specifications:**

**Wireless Access Points**

- Must meet 802.11ac Wave 2 standards
- Radius and Active Directory Support
- Captive Portal and guest accounts
- WPA-PSK (ABS), 802.1X support
- 867 Mbps (5 GHz) and 300 Mbps (2.4 GHz) of user throughput
- Compatible Virtual SmartZone

**Firewall**

- Minimum of (2) 10 GE SFP+, (8) GE SFP+ Slots and (8) RJ45 ports
- Dual power supplies
- Must integrate seamlessly with existing Cisco network and service providers.
- No SSL licensing for agent based VPN connections
- MUST be SD WAN Capable, include IPS, Antivirus, and Web filtering, Application Control, Sandboxing and URL whitelisting and Blacklisting.
- Multi Year Support options are required.

**2. E-Rate**

**E-RATE Ineligible Equipment and Services**

- All E-Rate ineligible service and equipment must be priced separately.
- The District will not seek e-rate funding for items in this section.
- This section should include any services or equipment required for the delivery of services listed in the E-rate eligible services section of the document.

**Formal Quote Form - SIGNATURE PAGE**

**Date** \_\_\_\_\_

**To: Baker County School District**

This quote is submitted in accordance with your RFP inviting quotes to be received for the project identified as "Internal Connections." Having carefully examined the RFP, all Instructions, specifications, all addenda, and being familiar with the various conditions affecting the work, the undersigned, hereby agrees to furnish all material, perform all labor, and do all else necessary to complete the work in strict accordance with the specifications for price as contained herein.

In the event this quote is accepted the undersigned is hereby bound to commence and complete all of the work included under this contract in such time and such manner as designated for the various items that has been contracted to supply or perform.

In submitting this quote, it is understood that the unrestricted right is reserved by the Baker County School District in making the award to reject any and all quotes or parts thereof, or to waive any informalities or technicalities in said quotes.

The undersigned hereby certifies that this quote is genuine and made in the interest or in behalf of any person, firm or corporation not herein named; that the undersigned has not directly or indirectly induced or solicited any bidder to refrain from quoting, and that the undersigned has not, in any manner, sought by collusion to secure for himself an advantage over any other vendor.

ITEM	UNIT COST	TOTAL COST
Price of 86 access points		
Price of Firewall		
Total Eligible E-Rate Cost		
Total Ineligible E-Rate Cost		

Print Name: \_\_\_\_\_

Signature: \_\_\_\_\_

Company/Title: \_\_\_\_\_

Email Address: \_\_\_\_\_

Phone Number: \_\_\_\_\_

